

Corporate Office

**Redington (India) Limited**

"Redington House"

'Centre Point'

Plot. Nos.8 & 11

Thiru Vi.Ka Industrial Estate,

Guindy, Chennai- 600032.

Board No : + 91 - 44 - 42243353

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22<sup>nd</sup> December 2011

The National Stock Exchange of India  
Exchange Plaza  
Bandra-Kurla Complex,  
Bandra(E), Mumbai - 400051.

**Sub: Tie-up with new vendors in "Value" business space.**

Dear Sirs,

We wish to inform you that the Company has made tie-up with more new vendors for distribution of their products as follows:-

**Smart Technologies ULC**

Smart Technologies ULC (SMART) has appointed the company as its Distributor for the Interactive Whiteboards in India, Bangladesh and Srilanka. SMART is the world's leading provider of interactive whiteboards. Globally more than 1.6 million SMART interactive whiteboards are used by over 40 million people.

**ADC India Communications**

ADC India Communications has appointed the company as the National Distributor of its entire range of Genuine KRONE products across PAN India. ADC India offers structured cabling solutions in Copper, Fibre, Wireless and Broadcast portfolios.

These partnerships are expected to give a fillip to our quest to complement our product offerings in the "Value" business space.

Thanking you,

Very truly yours,



M. Muthukumarasamy  
Company Secretary.

Cc : Bombay Stock Exchange Ltd., Mumbai.  
Floor 25, P.J. Towers, Dalal Street,  
Mumbai - 400 001.

All Correspondence to Corporate office only