

#### Redington (India) Limited

# Notes to Statement of Unaudited Standalone / Consolidated Financial Results for the Quarter / Half-Year Ended September 30, 2018

- 1. The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors of Redington (India) Limited ("the Company") at their respective meetings held on October 29, 2018 and October 30, 2018.
- 2. A Limited review of the unaudited standalone and consolidated financial results of the Company has been carried out by the statutory auditors. A similar review of the financial results of the Subsidiaries / Associate has been conducted by the respective statutory auditors.
- 3. a. The above financial results have been prepared in accordance with recognition and measurement principles laid down in the Companies (Indian Accounting Standards) Rules as amended from time to time, specified under Section 133 of the Companies Act, 2013 and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations.
  - b. The figures of the previous periods have been regrouped / reclassified, wherever necessary, to conform to current period's classification.
- **4.** The Company and its Subsidiaries (collectively referred to as "the Group") are engaged mainly in the business of Distribution of Information Technology & Mobility products besides supply chain solutions and after sales service.

As per Ind AS 108 "Operating Segments", the disclosure of reportable segments, "India" and "Overseas" have been made in a manner consistent with internal reporting made to the Managing Director who is the Chief Operating Decision Maker for the Group.

#### 5. During the current quarter,

- a. The Board of Directors at its meeting held on September 17, 2018, approved the buyback of not exceeding 1,11,20,000 fully paid up equity shares (representing 2.78 % of the total paid-up equity share capital of the Company as on March 31, 2018) of the face value of `2 (Rupees Two) each at a price of `125 (Rupees One hundred and twenty five Only) per equity share payable in cash, for an aggregate amount up to 139 crores (Rupees One hundred and thirty nine crores only) from the members of the Company, as on September 28, 2018 (the record date determined by the Board), on a proportionate basis through "Tender Offer" route as prescribed under the SEBI (Buy-back of Securities) Regulations, 2018.
- **b.** ProConnect Supply Chain Solutions Limited ("ProConnect"), a wholly-owned subsidiary has acquired an additional stake of 12% in its subsidiary, Rajprotim Supply Chain Solutions Limited ("RCS") for a consideration of ₹ 6.77 Crores and the current shareholding of Proconnect in RCS is 88%.



6. The Group has adopted Ind AS 115, Revenue from Contracts with Customers (which replaces earlier revenue recognition standards) with effect from April 1, 2018. The core principle of this standard is that the Group shall recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. Under Ind AS 115, the Group recognises revenue when (or as) a performance obligation is satisfied, i.e. when 'control' of the goods or services underlying the particular performance obligation is transferred to the customer.

The Group has applied Ind AS 115 retrospectively to each of the prior reporting period. Accordingly, the information presented for the quarter ended September 30, 2017, Half-year ended September 30, 2017 and year ended March 31, 2018 has been restated.

Upon adoption of Ind AS 115, the Group has changed the accounting policy with respect to income from supplier schemes. Income from supplier rebates was hitherto classified as part of revenue from operations. The Group has adjusted supplier rebates against purchase of traded goods.

The following table summarizes the impact of transition to Ind AS 115 on the amounts reported in the earlier periods:

**₹ In Crores** 

	Standalone			Consolidated			
Particulars	Quarter	Half-Year	Year	Quarter	Half-Year	Year	
	ended	ended	ended	ended	ended	ended	
	September	September	March	September	September	March	
	30, 2017	30, 2017	31, 2018	30, 2017	30, 2017	31, 2018	
	Unaudited	Unaudited	Audited	Unaudited	Unaudited	Audited	
Revenue from							
operations as							
reported in	3,874.11	7,402.36	15,262.58	10,543.63	20,415.97	43,459.41	
the earlier							
periods							
Effect on	(407.47)	(050.70)	(440.07)	(500.40)	(4.004.50)	(4.050.00)	
adoption of Ind	(127.47)	(259.73)	(418.37)	(506.16)	(1,004.58)	(1,856.83)	
AS 115 Revenue from							
operations as							
per the above	3,746.64	7,142.63	14,844.21	10,037.47	19,411.39	41,602.58	
results							
Todato							
Purchases of							
traded goods							
as reported in	3,258.84	6,624.75	14,004.50	9,379.66	18,676.00	40,754.92	
the earlier	·				·	·	
periods							
Effect on							
adoption of Ind	(127.47)	(259.73)	(418.37)	(506.16)	(1,004.58)	(1,856.83)	
AS 115							
Purchase of traded goods	3,131.37	6,365.02	13,586.13	8,873.50	17,671.42	38,898.09	



as per the			
above results			

The following table summarises the impact of adopting Ind AS 115 on the Group's Financial Results for the Half-year/Quarter ended September 30, 2018 for each of the line items affected:

## **₹ In Crores**

## Half-Year ended September 30, 2018

	Standalone			Consolidated		
Particulars	Amounts without adoption of Ind AS 115	Impact of Ind AS 115	As reported	Amounts without adoption of Ind AS 115	Impact of Ind AS 115	As reported
Revenue from operations	7,946.29	(204.60)	7,741.69	22,346.41	(1,023.00)	21,323.41
Purchases of traded goods	8,160.90	(204.60)	7,956.30	21,659.42	(1,023.00)	20,636.42

### **₹ In Crores**

# Quarter-Year ended September 30, 2018

Particulars	Standalone			Consolidated			
	Amounts without adoption of Ind AS 115	Impact of Ind AS 115	As reported	Amounts without adoption of Ind AS 115	Impact of Ind AS 115	As reported	
Revenue from		,					
operations	4,289.55	(118.41)	4,171.14	11,607.30	(498.79)	11,108.51	
Purchases of traded goods	4,635.52	(118.41)	4,517.11	11,224.32	(498.79)	10,725.53	



				(₹in Crores
	Standa	lone	Consolid	ated
	As at	As at	As at	As at
Particulars	September 30,2018	March 31, 2018	September 30,2018	March 31, 2018
	Unaudited	Audited	Unaudited	Audited
ASSETS				
Non-Current Assets				
Property, Plant and Equipment	88.03	90.81	186.75	185.9
Capital work-in progress	2.78	2.78	2.78	2.7
Goodwill	-	-	23.75	21.2
Other Intangible Assets	0.81	0.94	294.71	262.8
Intangible assets under development	21.25	12.06	22.64	17.5
Financial Assets				
Investments in Subsidiaries and Associate	609.28	605.06	-	-
Others financial assets	3.51	3.80	25.48	21.1
Deferred tax assets	15.70	15.27	25.30	25.1
Income tax assets	98.31	53.80	104.75	57.5
Other non-current assets	47.74	41.08	51.37	45.0
Total non-current assets	887.41	825.60	737.53	639.3
Current Assets				
Inventories	1,651.79	1,089.48	3,885.97	3,106.6
Financial assets	2,0020	_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-,555.5	5,2000
Investments	-	-	8.75	3.5
Trade receivables	2,555.47	2,248.77	6,213.43	6,072.5
Cash and cash equivalents	21.90	119.94	572.58	527.9
Other bank balances	140.33	0.15	150.96	13.2
Loans	32.90	34.90	44.90	46.9
Other financial assets	63.74	9.57	178.01	148.0
Other current assets	198.30	120.53	449.86	306.4
Total Current Assets	4,664.43	3,623.34	11,504.46	10,225.4
Assets held for sale	-	0.03	-	0.0
Total assets	5,551.84	4,448.97	12,241.99	10,864.7
EQUITY AND LIABILITIES				
Equity				
Equity share capital	80.03	80.03	80.03	80.0
Other equity	1,580.86	1,609.43	3,776.70	3,450.5
Equity attributable to the shareholders of the Company	1,660.89	1,689.46	3,856.73	3,530.5
Non-controlling interests	-	-	375.27	358.8
Total equity	1,660.89	1,689.46	4,232.00	3,889.3
Liabilities				
Non-current liabilities				
Financial liabilities				
Borrowings	2.26	_	8.15	4.2
Provisions	14.24	13.49	93.00	81.8
Deferred tax liabilities	-	-	2.07	1.4
Total Non-Current Liabilities	16.50	13.49	103.22	87.5
Current Liabilities				
Financial liabilities				
Borrowings	1,070.84	766.27	1,724.04	1,453.5
Trade payables	2,513.16	1,659.66	5,463.78	4,684.0
Other financial liabilities	161.48	187.42	316.74	292.6
Provisions	4.17	2.67	5.87	4.2
Current tax liabilities	-	-	36.43	26.2
Other current liabilities	124.80	130.00	359.91	427.1
Total current liabilities	3,874.45	2,746.02	7,906.77	6,887.8
Total liabilities	3,890.95	2,759.51	8,009.99	6,975.4
Total equity and liabilities	5,551.84	4,448.97	12,241.99	10,864.7



- **8.** During the Quarter, the Company has transferred the Unclaimed Dividend of ₹0.01 Crores pertaining to financial year 2010-11 and 1094 shares to the Investor Education and Protection Fund.
- **9.** The Standalone and Consolidated financial results of the Company for the Quarter / Half-Year ended September 30, 2018 have been filed with the National Stock Exchange of India Limited (NSE) and BSE Limited (BSE) and are available in Company's website <a href="www.redingtonindia.com">www.redingtonindia.com</a>.

Place: Chennai

**Date: October 30, 2018** 

For Redington (India) Limited Sd/Raj Shankar
Managing Director