## Redington (India) Limited

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Part
Statement of Standalone Unaudited Financial Results for the Quarter / Half-Year Ended September 30, 2014
₹. In Lakhs

|  |  |  | Stand | lone |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Quarter Ended |  | Half-Ye | Ended |  |
| Particulars | $\begin{gathered} \text { September 30, } \\ 2014 \\ \text { Unaudited } \end{gathered}$ | June 30, 2014 Unaudited | $\begin{gathered} \text { September 30, } \\ 2013 \\ \text { Unaudited } \end{gathered}$ | September 30, 2014 Unaudited | September 30, 2013 Unaudited | Previous Year ended March 31, 2014 (Audited) |
| (1) Income from operations |  |  |  |  |  |  |
| (a) Net Sales / Income from Operations | 281,566 | 267,970 | 263,906 | 549,536 | 519,453 | 1,126,233 |
| (b) Other Operating Income | - | - |  | - | 5 | 16 |
| Total Income from operations | 281,566 | 267,970 | 263,909 | 549,536 | 519,458 | 1,126,249 |
| (2) Expenses |  |  |  |  |  |  |
| (a) Purchase of stock-in-trade | 251,290 | 272,292 | 243,824 | 523,582 | 487,047 | 1,065,394 |
| (b) Changes in inventories of stock-in-trade | 14,932 | $(16,558)$ | 4,346 | $(1,626)$ | 1,219 | $(5,862)$ |
| (c) Employee benefits expense | 2,116 | 1,965 | 2,825 | 4,081 | 5,329 | 10,130 |
| (d) Depreciation and amortisation expense | 262 | 301 | 263 | 563 | 503 | 1,060 |
| (e) Other expenses | 6,114 | 5,082 | 5,594 | 11,196 | 12,806 | 27,667 |
| Total Expenses | 274,714 | 263,082 | 256,852 | 537,796 | 506,904 | 1,098,389 |
| (3) Profit from Operations before Other Income and Finance costs (1-2) | 6,852 | 4,888 | 7,057 | 11,740 | 12,554 | 27,860 |
| (4) Other Income |  |  |  |  |  |  |
| (a) Dividend from Subsidiaries | 558 | - | 579 | 558 | 2,089 | 2,089 |
| (b) Others | 543 | 2,047 | 350 | 2,590 | 851 | 2,714 |
| (5) Profit before Finance costs and before Tax (3+4) | 7,953 | 6,935 | 7,986 | 14,888 | 15,494 | 32,663 |
| (6) Finance costs | 1,562 | 1,661 | 2,041 | 3,223 | 3,984 | 7,695 |
| (7) Profit from Ordinary activity before Exceptional items (5-6) | 6,391 | 5,274 | 5,945 | 11,665 | 11,510 | 24,968 |
| (8) Exceptional items |  |  |  |  |  |  |
| Profit / (Loss) on sale of Long-term investments | - | - | - | - | - | 6,576 |
| (9) Profit before Tax (7+8) | 6,391 | 5,274 | 5,945 | 11,665 | 11,510 | 31,544 |
| (10) Tax Expense (Refer note 5) | 1,994 | 1,544 | 1,924 | 3,538 | 3,357 | 7,565 |
| (11) Profit after Tax (9-10) | 4,397 | 3,730 | 4,021 | 8,127 | 8,153 | 23,979 |
| (12) Share of loss of Associate | - | - | - | - | - | - |
| (13) Minority interest | - | - | - | - | - | - |
| (14) Net Profit after taxes, minority interest and share of loss of associate (11+12+13) | 4,397 | 3,730 | 4,021 | 8,127 | 8,153 | 23,979 |
| (15) Paid-up equity share capital (Face Value - ₹ 2/- per share) | 7,992 | 7,991 | 7,986 | 7,992 | 7,986 | 7,990 |
| (16) Reserve excluding Revaluation Reserves (NIL) as per balance sheet of previous accounting year <br> (17) Earnings per share (Face Value - ₹2/- per share) (not annualized for quarters / Half-Year) |  |  |  |  |  | 118,685 |
| (a) Basic | 1.10 | 0.93 | 1.01 | 2.03 | 2.05 | 6.01 |
| (b) Diluted | 1.10 | 0.93 | 1.01 | 2.03 | 2.04 | 6.00 |


| Particulars | Consolidated |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quarter Ended |  |  | Half-Year Ended |  |  |
|  | September 30, 2014 Unaudited | $\begin{gathered} \text { June 30, } \\ 2014 \\ \text { Unaudited } \end{gathered}$ | September 30, 2013 Unaudited | September 30, 2014 Unaudited | September 30, 2013 Unaudited | Previous Year ended March 31, 2014 (Audited) |
| (1) Income from operations |  |  |  |  |  |  |
| (a) Net Sales / Income from Operations | 775,778 | 715,586 | 667,430 | 1,491,364 | 1,269,640 | 2,794,066 |
| (b) Other Operating Income | - |  | 12 | 1 | 15 | 30 |
| Total Income from operations | 775,778 | 715,587 | 667,442 | 1,491,365 | 1,269,655 | 2,794,096 |
|  |  |  |  |  |  |  |
| (a) Purchase of stock-in-trade | 722,351 | 709,026 | 603,787 | 1,431,377 | 1,211,268 | 2,662,190 |
| (b) Changes in inventories of stock-in-trade | 9,898 | $(31,092)$ | 24,080 | $(21,194)$ | $(18,333)$ | $(33,209)$ |
| (c) Employee benefits expense | 11,575 | 10,903 | 10,426 | 22,478 | 19,904 | 41,056 |
| (d) Depreciation and amortisation expense | 994 | 1,012 | 1,004 | 2,006 | 1,834 | 3,850 |
| (e) Other expenses | 16,080 | 13,936 | 13,281 | 30,016 | 27,777 | 58,511 |
| Total Expenses | 760,898 | 703,785 | 652,578 | 1,464,683 | 1,242,450 | 2,732,398 |
| (3) Profit from Operations before Other Income and Finance costs (1-2) | 14,880 | 11,802 | 14,864 | 26,682 | 27,205 | 61,698 |
| (4) Other Income |  |  |  |  |  |  |
| (a) Dividend from Subsidiaries | - | - | - | - | - | - |
| (b) Others | 1,283 | 3,032 | 1,361 | 4,315 | 2,503 | 6,413 |
| (5) Profit before Finance costs and before Tax (3+4) | 16,163 | 14,834 | 16,225 | 30,997 | 29,708 | 68,111 |
| (6) Finance costs | 3,792 | 3,988 | 5,049 | 7,780 | 9,476 | 18,693 |
| (7) Profit from Ordinary activity before Exceptional items (5-6) | 12,371 | 10,846 | 11,176 | 23,217 | 20,232 | 49,418 |
| (8) Exceptional items |  |  |  |  |  |  |
| Profit / (Loss) on sale of Long-term investments | - | - | - | - | - | (907) |
| (9) Profit before Tax (7+8) | 12,371 | 10,846 | 11,176 | 23,217 | 20,232 | 48,511 |
| (10) Tax Expense (Refer note 5) | 3,352 | 2,311 | 3,203 | 5,663 | 5,904 | 12,718 |
| (11) Profit after Tax (9-10) | 9,019 | 8,535 | 7,973 | 17,554 | 14,328 | 35,793 |
| (12) Share of loss of Associate | (5) | - | - | (5) | - | - |
| (13) Minority interest | (419) | (843) | (366) | $(1,262)$ | (636) | $(2,129)$ |
| (14) Net Profit after taxes, minority interest and share of loss of associate (11+12+13) | 8,595 | 7,692 | 7,607 | 16,287 | 13,692 | 33,664 |
| (15) Paid-up equity share capital (Face Value - ₹ 2/- per share) | 7,992 | 7,991 | 7,986 | 7,992 | 7,986 | 7,990 |
| (16) Reserve excluding Revaluation Reserves (NIL) as per balance sheet of previous accounting year |  |  |  |  |  | 194,140 |
| (17) Earnings per share (Face Value - ₹2/- per share) (not annualized for quarters / Half-Year) |  |  |  |  |  |  |
| (a) Basic | 2.15 | 1.93 | 1.91 | 4.08 | 3.43 | 8.43 |
| (b) Diluted | 2.15 | 1.92 | 1.90 | 4.07 | 3.42 | 8.42 |

## Part II

Select Information for the Quarter / Half-Year Ended September 30, 2014

| Particulars | Quarter Ended |  |  | Half-Year Ended |  | Previous Year ended March 31, 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September 30, } \\ 2014 \end{gathered}$ | $\begin{aligned} & \text { June 30, } \\ & 2014 \end{aligned}$ | $\begin{gathered} \text { September 30, } \\ 2013 \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2014 \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2013 \end{gathered}$ |  |
| A Particulars of Shareholding <br> (1) Public Shareholding <br> - Number of shares <br> - Percentage of shareholding <br> (2) Promoters and Promoter Group Shareholding <br> a) Pledged / Encumbered <br> b) Non Encumbered <br> - Number of shares <br> - Percentage of shares (as a \% of the total shareholding of promoter and promoter group) <br> - Percentage of shares (as a \% of the total share capital of the company) | 326,313,088 $82$ <br> NIL <br> 73,282,932 <br> 100 <br> 18 | $315,545,418$ $79$ <br> NIL <br> 84,027,302 <br> 100 <br> 21 | $315,250,268$ <br> 79 <br> NIL <br> 84,027,302 <br> 100 <br> 21 | 326,313,088 <br> 82 <br> NIL <br> 73,282,932 <br> 100 <br> 18 | $\begin{array}{r} 315,250,268 \\ 79 \\ \mathrm{NIL} \\ 84,027,302 \\ 100 \\ 21 \end{array}$ | $\begin{array}{r} 315,454,518 \\ 79 \\ \mathrm{NIL} \\ 84,027,302 \\ 100 \\ 21 \end{array}$ |


| Particulars | Quarter Ended September 30, 2014 |
| :--- | :---: |
| B INVESTOR COMPLAINTS | NIL |
| Pending at the beginning of the Quarter | NIL |
| Received during the Quarter | NIL |
| Disposed of during the Quarter | NIL |
| Remaining unresolved at the end of the Quarter |  |


| Particulars | Quarter Ended |  |  | Half-Year Ended |  | Previous Year ended March 31, 2014 (Audited) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2014 Unaudited | June 30, 2014 <br> Unaudited | September 30, 2013 Unaudited | September 30, 2014 Unaudited | September 30, 2013 Unaudited |  |
| Segment Revenue (net sales / income) India Overseas | $\begin{array}{r} 306,224 \\ 471,204 \\ \hline \end{array}$ | $\begin{aligned} & 289,649 \\ & 426,615 \end{aligned}$ | $\begin{array}{r} 279,010 \\ 389,807 \\ \hline \end{array}$ | $\begin{array}{r} 595,873 \\ 897,819 \\ \hline \end{array}$ | $\begin{aligned} & 552,069 \\ & 723,068 \\ & \hline \end{aligned}$ | $\begin{aligned} & 1,201,798 \\ & 1,600,602 \\ & \hline \end{aligned}$ |
| Total | 777,428 | 716,264 | 668,817 | 1,493,692 | 1,275,137 | 2,802,400 |
| Less: Inter Segment Revenue | 1,650 | 677 | 1,375 | 2,327 | 5,482 | 8,304 |
| Income from operations | 775,778 | 715,587 | 667,442 | 1,491,365 | 1,269,655 | 2,794,096 |
| Segment Results (Profit before tax and interest) India Overseas | $\begin{aligned} & 8,465 \\ & 7,698 \\ & \hline \end{aligned}$ | $\begin{aligned} & 7,797 \\ & 7,037 \\ & \hline \end{aligned}$ | $\begin{aligned} & 9,262 \\ & 6,963 \\ & \hline \end{aligned}$ | $\begin{aligned} & 16,262 \\ & 14,735 \\ & \hline \end{aligned}$ | $\begin{array}{r} 17,037 \\ 12,671 \\ \hline \end{array}$ | $\begin{aligned} & 37,355 \\ & 30,756 \\ & \hline \end{aligned}$ |
| Total profit before Finance costs, Exceptional items and Tax | 16,163 | 14,834 | 16,225 | 30,997 | 29,708 | 68,111 |
| Less: Interest | 3,792 | 3,988 | 5,049 | 7,780 | 9,476 | 18,693 |
| Total Profit before Exceptional items and tax | 12,371 | 10,846 | 11,176 | 23,217 | 20,232 | 49,418 |
| Loss on sale of Long-term investment | - | - | - | - | - | (907) |
| Total Profit before tax from operations | 12,371 | 10,846 | 11,176 | 23,217 | 20,232 | 48,511 |
|  | As at |  |  |  |  |  |
|  | September 30, 2014 <br> Unaudited | June 30, 2014 <br> Unaudited | September 30, 2013 <br> Unaudited | September 30, 2014 <br> Unaudited | September 30, 2013 <br> Unaudited | March 31, 2014 (Audited) |
| Capital Employed (Segment Assets minus Segment Liabilities) |  |  |  |  |  |  |
| India | 89,627 | 82,953 | 87,611 | 89,627 | 87,611 | 82,699 |
| Overseas | 144,875 | 136,874 | 113,434 | 144,875 | 113,434 | 129,792 |
| Total | 234,502 | 219,827 | 201,045 | 234,502 | 201,045 | 212,491 |

