

Particulars	Consolidated						Standalone					
	Unaudited			Audited			Unaudited			Audited		
	3 months ended		12 months ended	3 months ended		12 months ended	3 months ended		12 months ended	3 months ended		12 months ended
	March 31, 2012	December 31, 2011	March 31, 2011	March 31, 2012	March 31, 2011	March 31, 2012	December 31, 2011	March 31, 2011	March 31, 2012	March 31, 2011	March 31, 2012	
(1) Income from operations	551,513	550,035	520,672	2,119,280	1,670,362	238,154	242,306	233,836	984,021	813,180	938,046	
Net Sales / Income from Operations	3	7	2	19	15	3	7	2	19	15	(9,956)	
Other Operating Income	551,516	550,042	520,674	2,119,299	1,670,377	238,157	242,313	233,838	984,040	813,195	(29,502)	
Total Income from operations	507,213	502,257	499,762	2,005,376	1,622,965	227,518	212,626	242,333	938,046	797,484	(9,956)	
(2) Expenses	7,622	16,483	(9,279)	(11,901)	(46,354)	(5,867)	16,837	(22,283)	(9,956)	8,310	9,753	
(a) Purchases of traded goods	7,536	7,081	5,701	28,037	20,657	2,483	2,339	1,873	1,055	1,347	1,055	
(b) Changes in inventories	817	771	622	3,103	2,456	262	267	214	3,949	17,181	17,181	
(c) Employee benefits	10,317	9,628	8,879	37,350	27,832	4,599	4,387	3,949	956,079	790,839	956,079	
(d) Depreciation and amortisation	533,505	536,220	505,685	2,061,965	1,627,556	228,995	236,456	226,086	27,961	22,356	27,961	
(e) Other expenses	18,011	13,822	14,989	57,334	42,821	9,162	5,857	7,752	3,108	1,289	3,108	
Total Expenses	1,275	905	822	2,903	1,888	899	788	334	3,108	1,289	3,108	
(3) Profit from Operations before Other Income and finance cost	19,286	14,727	15,811	60,237	44,709	10,061	6,645	8,086	31,069	23,645	31,069	
(4) Other Income	4,542	3,778	3,467	15,204	9,609	2,354	1,679	1,378	7,740	4,305	7,740	
(5) Profit before Finance cost	14,744	10,949	12,344	45,033	35,100	7,707	4,966	6,708	23,329	19,340	23,329	
(6) Finance cost	3,345	2,562	3,196	11,129	8,623	2,650	1,626	2,334	7,648	6,496	7,648	
(7) Profit after Finance cost and before Tax	11,399	8,387	9,148	33,904	26,477	5,057	3,340	4,374	15,681	12,844	15,681	
(8) Tax Expense	3	(2)	-	(2)	-	-	-	-	-	-	-	
(9) Profit after Tax for the period / year	1,193	1,604	1,526	4,628	3,877	5,057	3,340	4,374	15,681	12,844	15,681	
(10) Share of profit / (loss) of Associate	10,209	6,781	7,622	29,274	22,600	7,971	7,969	7,927	7,971	7,927	7,971	
(11) Minority interest	7,971	7,969	7,927	7,971	117,805	1,27	0,84	1,10	82,926	68,480	82,926	
(12) Net Profit after Tax for the period / year	2,56	1,70	1,92	7,35	5,72	1,27	0,84	1,10	3,94	3,25	3,94	
(13) Paid up equity share capital (Face Value - ₹2/- per share)	2,56	1,70	1,92	7,35	5,72	1,27	0,84	1,10	3,94	3,25	3,94	
(14) Reserves as per Balance Sheet	2,56	1,70	1,92	7,35	5,72	1,27	0,84	1,10	3,94	3,25	3,94	
(15) Earnings per share - (EPS) (Face Value - ₹2/- per share) (not annualized for the quarters)	2,56	1,70	1,92	7,35	5,72	1,27	0,84	1,10	3,94	3,25	3,94	
(a) Basic	2,56	1,70	1,92	7,35	5,72	1,27	0,84	1,10	3,94	3,25	3,94	
(b) Diluted	2,56	1,70	1,92	7,35	5,72	1,27	0,84	1,10	3,94	3,25	3,94	

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Part-2  
Information for the Quarter and twelve months ended 31/03/2012

Particulars	3 months Ended			12 months ended	
	March 31, 2012	December 31, 2011	March 31, 2011	March 31, 2012	March 31, 2011
<b>A Particulars of Share holding</b>					
(1) Public Shareholding					
- Number of Shares	314,550,893	314,415,718	281,822,080	314,550,893	281,822,080
- Percentage of shareholding	79	79	71	79	71
<b>(2) Promoters and Promoter Group Shareholding</b>					
a) Pledged / Encumbered	NIL	NIL	NIL	NIL	NIL
b) Non Encumbered					
- Number of shares	84,027,302	84,027,302	114,507,975	84,027,302	114,507,975
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100	100	100	100	100
- Percentage of shares (as a % of the total share capital of the company)	21	21	29	21	29

Particulars	3 months ended March 31, 2012	
	March 31, 2012	December 31, 2011
<b>B INVESTOR COMPLAINTS</b>		
Pending at the beginning of the quarter		NIL
Received during the quarter		NIL
Disposed off during the quarter		NIL
Remaining unresolved at the end of the quarter		NIL

Consolidated Segment wise Revenue, Results and Capital employed

Amount in ₹ Lakhs

Particulars	Unaudited			Audited		
	3 Months Ended			12 months Ended		
	March 31, 2012	December 31, 2011	March 31, 2011	March 31, 2012	March 31, 2011	March 31, 2011
Segment Revenue (net sale / income)						
India	241,363	245,161	235,732	995,369	817,780	
Overseas	311,132	306,449	285,400	1,129,481	854,391	
Total	552,495	551,610	521,132	2,124,850	1,672,171	
Less: Inter Segment Revenue	979	1,568	458	5,551	1,794	
<b>Net sales / Income from operations</b>	<b>551,516</b>	<b>550,042</b>	<b>520,674</b>	<b>2,119,299</b>	<b>1,670,377</b>	
Segment Results (Profit Before Interest and Tax)						
India	11,856	8,215	9,583	36,797	27,622	
Overseas	7,430	6,512	6,228	23,440	17,087	
Total	19,286	14,727	15,811	60,237	44,709	
Less: Interest	4,542	3,778	3,467	15,204	9,609	
<b>Profit before tax</b>	<b>14,744</b>	<b>10,949</b>	<b>12,344</b>	<b>45,033</b>	<b>35,100</b>	
Capital Employed (Segment Assets minus Segment Liabilities)						
India	68,775	70,511	57,399	68,775	57,399	
Overseas	72,961	123,848	95,687	72,961	95,687	
Total	141,736	194,359	153,086	141,736	153,086	

Place: Chennai  
Date: May 25, 2012

For Redington (India) Limited  
R. Srinivasan  
Managing Director

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## Notes

1. The Company and its thirty four subsidiaries (including step-down subsidiaries) operate in India, South Asia, Middle East, Turkey and Africa. As the revenue from the overseas operations constitutes more than 10% of the total revenue, geographical segment has been considered as primary segment for consolidated financial results.

The Company operates in distribution business and after sales services of IT and other products. As revenue from service segment is less than 10% of the total revenue, there is no reportable segment as required to be disclosed under the Accounting Standard 17 "Segment Reporting".

2. Statement of assets and liabilities:

Particulars		Amount in ₹ Lakhs			
		Consolidated		Stand alone	
		As at 31.3.2012	As at 31.3.2011	As at 31.3.2012	As at 31.3.2011
<b>A</b>	<b>EQUITY AND LIABILITIES</b>				
1	<b>Shareholders' funds</b>				
	(a) Share capital	7,971	7,927	7,971	7,927
	(b) Reserves and surplus	124,277	117,605	82,926	68,480
	<b>Sub total -Shareholder's funds</b>	<b>132,248</b>	<b>125,532</b>	<b>90,897</b>	<b>76,407</b>
2	<b>Minority Interest</b>	9,488	34,127	-	-
3	<b>Non-current liabilities</b>				
	(a) Long-term borrowings	51,208	-	-	-
	(b) Deferred tax liabilities (Net)	1	-	-	-
	(c) Other Long term liabilities	795	686	-	-
	(d) Long-term provisions	2,347	1,623	664	526
	<b>Sub total - Non current liabilities</b>	<b>54,351</b>	<b>2,309</b>	<b>664</b>	<b>526</b>
4	<b>Current liabilities</b>				
	(a) Short-term borrowings	154,818	158,969	62,071	51,503
	(b) Trade payables	160,720	148,420	96,439	91,658
	(c) Other current liabilities	36,352	31,311	12,149	13,244
	(d) Short-term provisions	3,129	6,210	1,938	5,152
	<b>Sub total - Current liabilities</b>	<b>355,019</b>	<b>344,910</b>	<b>172,597</b>	<b>161,557</b>
	<b>TOTAL</b>	<b>551,106</b>	<b>506,878</b>	<b>264,158</b>	<b>238,490</b>
<b>B</b>	<b>ASSETS</b>				
1	<b>Non-current assets</b>				
	(a) Fixed assets	17,827	14,742	8,083	6,744
	(b) Goodwill on consolidation	6,573	6,573	-	-
	(c) Non-current investments	3	-	59,043	46,300
	(d) Deferred tax assets (net)	808	633	507	405
	(e) Long-term loans and advances	4,413	3,584	3,739	3,179
	(f) Long term receivables under financing activity	2,636	1,512	-	-
	<b>Sub total - Non current assets</b>	<b>32,260</b>	<b>27,044</b>	<b>71,372</b>	<b>56,628</b>
2	<b>Current assets</b>				
	(a) Inventories	170,000	158,328	81,699	71,743
	(b) Trade receivables	221,902	187,029	83,418	85,427
	(c) Cash and cash equivalents	48,344	48,060	6,182	15,020
	(d) Short-term loans and advances	23,940	20,125	21,487	9,672
	(e) Short term receivable under financing activity	54,660	66,292	-	-
	<b>Sub total - Current assets</b>	<b>518,846</b>	<b>479,834</b>	<b>192,786</b>	<b>181,862</b>
	<b>TOTAL</b>	<b>551,106</b>	<b>506,878</b>	<b>264,158</b>	<b>238,490</b>

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3. During the Quarter ended 31 March 2012:-

- a) The Company's wholly owned subsidiary Redington International Mauritius Limited acquired the balance interest of 30.4% in Redington International Holdings Limited (RIHL) which has thus become a wholly owned subsidiary of the company.
- b) the Company has made additional investment in the following wholly owned Subsidiaries
  - a. ₹6 Cr. in Nook Micro Distribution Limited
  - b. USD 24 Million in Redington International Mauritius Limited
- c) Redington Gulf FZE, Iraq has been incorporated as a step down subsidiary of the Company

4. Subsequent to the Balance Sheet date following overseas step down subsidiaries have been incorporated:

- i) Sensonet Teknoloji Elelektronik Ve Bilisim Hizmetleri Sanayi Ve Ticaret Limited Sirketi, Turkey
- ii) Redington Rwanda Limited, Rwanda
- iii) Redington Kazakhstan LLP, Kazakhstan Republic

5. Under the Redington Employee Stock Option plan 2008:-

- i) Out of 23,35,973 options granted by the Company, 4,99,439 options lapsed, of which 4,85,335 options were reissued. 4,71,996 options were outstanding as on March 31, 2012.
- ii) During the quarter 1,35,175 equity shares of ₹2/- each fully paid up were issued and allotted with a total premium of ₹32.44 lakhs. It includes 95,175 shares issued and allotted to a Whole time Director.
- iii) Subsequent to the balance sheet date, 2,26,000 Equity Shares of ₹2/- each fully paid up were issued and allotted on 20<sup>th</sup> April 2012 with a total premium of ₹54.24 lakhs. It includes 1,25,000 shares issued and allotted to another Whole time Director.

6. Commission of ₹50 Lakhs to Non-Whole Time Directors provided in the Accounts, requires the approval of the Shareholders at the ensuing Annual General Meeting.

7. Tax expense comprises of income tax and deferred tax adjustment.

8. The figures of the previous period / year have been regrouped to conform to Schedule VI (as amended) of The Companies Act, 1956.

9. Figures for the quarter ended 31<sup>st</sup> March 2012 are the balancing figure between audited figures for the full financial year and the year to date figures up to the third Quarter of the current financial year after regrouping.

10. The above results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on May 25, 2012.

11. The Board of Directors has recommended a dividend of Re.0.40 per Equity share of ₹2/- each (i.e., 20%) for the financial year ended March 31, 2012 (Previous Year – ₹1.1 per Equity Share of ₹2/- each – i.e., 55%).

12. The Standalone financial results of the Company for the Quarter and Year ended March 31 2012 have been filed with the National Stock Exchange (NSE) and Bombay Stock Exchange (BSE) and are available in Company's website.

**For Redington (India) Limited**

*R. Srinivasan*

**R Srinivasan  
Managing Director**

Place: Chennai  
Date: May 25, 2012

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