

Redington's DigiGlass Strengthens Regional Cybersecurity Posture with Managed Security Services for Fortinet's FortiEDR in MEA

Dubai, United Arab Emirates, July 30th, 2024 – Redington, the leading technology aggregator and innovation powerhouse, has announced that its Managed Security Services platform DigiGlass is now authorized to deliver Fortinet's FortiEDR to customers through the channel ecosystem. This partnership builds upon Redington's existing distribution relationship with Fortinet, further empowering DigiGlass to deliver comprehensive cybersecurity solutions to organizations across the region via the channel community.

This new partnership with Fortinet empowers Redington's DigiGlass platform to offer FortiEDR, an industry-leading endpoint detection and response (EDR) solution, to customers through channel partners across the Middle East and Africa (MEA) region.

This collaboration strengthens DigiGlass portfolio, providing businesses with a comprehensive solution to combat the ever-evolving threat landscape. FortiEDR utilizes advanced machine learning and behavioral analysis to proactively detect, investigate, and neutralize endpoint threats, offering real-time protection against sophisticated cyberattacks. DigiGlass further complements these capabilities by adding an Analytics layer with User and Entity Behavior Analysis, Automation and specific threat intelligence to help detect and respond to attacks against the customer experience. DigiGlass services are also backed by Redington's extensive expertise in cybersecurity space across the MEA region. This ensures that businesses receive local and customized support and guidance.



Dharshana Kosgalage, Executive Vice President, Technology Solutions Group, Redington Middle East and Africa

Dharshana Kosgalage, Executive Vice President, Technology Solutions Group, Redington Middle East and Africa, said, "We are excited to expand on our strategic partnership with Fortinet and enhance our DigiGlass MSS offerings with the integration of FortiEDR. This collaboration marks a significant milestone in our commitment to delivering cutting-edge cybersecurity solutions to businesses across the MEA region through our partner community. By combining Fortinet's industry-leading endpoint detection and response capabilities with DigiGlass' comprehensive managed security services, we empower organizations to defend against the ever-evolving cyber threat landscape proactively. Together, we are building a stronger, more resilient digital ecosystem for businesses in the region."

FortiEDR's advanced threat detection and response capabilities provide businesses with a robust defense against sophisticated cyberattacks. DigiGlass augments these capabilities by allowing organizations to integrate the Fortinet Security Fabric platform and other OEM products to gain real-time insights into endpoint, network and user activity, enabling organizations to identify and respond to potential threats before they escalate.



Zacky Vaz, Regional Director – Channel Sales, Middle East & Pakistan, Fortinet

Zacky Vaz, Regional Director – Channel Sales, Middle East & Pakistan, Fortinet, said, "Fortinet is steadfast in its commitment to equipping organizations with the most sophisticated cybersecurity tools available. The evolving threat landscape necessitates robust endpoint protection, and FortiEDR is at the forefront of this defense. By joining forces with Redington's DigiGlass MSSP platform, we're significantly expanding our reach across the Middle East. This strategic partnership empowers a broader spectrum of businesses to access the unparalleled capabilities of FortiEDR, enabling them to effectively safeguard their critical assets and maintain resilience against increasingly complex cyber threats."