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## **Redington's DigiGlass Strengthens Regional Cybersecurity Posture with Managed Security Services for Fortinet's FortiEDR in MEA**

**Dubai, United Arab Emirates, July 30<sup>th</sup>, 2024** – Redington, the leading technology aggregator and innovation powerhouse, has announced that its Managed Security Services platform DigiGlass is now authorized to deliver Fortinet's FortiEDR to customers through the channel ecosystem. This partnership builds upon Redington's existing distribution relationship with Fortinet, further empowering DigiGlass to deliver comprehensive cybersecurity solutions to organizations across the region via the channel community.

This new partnership with Fortinet empowers Redington's DigiGlass platform to offer FortiEDR, an industry-leading endpoint detection and response (EDR) solution, to customers through channel partners across the Middle East and Africa (MEA) region.

This collaboration strengthens DigiGlass portfolio, providing businesses with a comprehensive solution to combat the ever-evolving threat landscape. FortiEDR utilizes advanced machine learning and behavioral analysis to proactively detect, investigate, and neutralize endpoint threats, offering real-time protection against sophisticated cyberattacks. DigiGlass further complements these capabilities by adding an Analytics layer with User and Entity Behavior Analysis, Automation and specific threat intelligence to help detect and respond to attacks against the customer experience. DigiGlass services are also backed by Redington's extensive expertise in cybersecurity space across the MEA region. This ensures that businesses receive local and customized support and guidance.

**Dharshana Kosgalage, Executive Vice President, Technology Solutions Group, Redington Middle East and Africa**, said, "We are excited to expand on our strategic partnership with Fortinet and enhance our DigiGlass MSS offerings with the integration of FortiEDR. This collaboration marks a significant milestone in our commitment to delivering cutting-edge cybersecurity solutions to businesses across the MEA region through our partner community. By combining Fortinet's industry-leading endpoint detection and response capabilities with DigiGlass' comprehensive managed security services, we empower organizations to defend against the ever-evolving cyber threat landscape proactively. Together, we are building a stronger, more resilient digital ecosystem for businesses in the region."

FortiEDR's advanced threat detection and response capabilities provide businesses with a robust defense against sophisticated cyberattacks. DigiGlass augments these capabilities by allowing organizations to integrate the Fortinet Security Fabric platform and other OEM products to gain real-time insights into endpoint, network and user activity, enabling organizations to identify and respond to potential threats before they escalate.

**Zacky Vaz, Regional Director – Channel Sales, Middle East & Pakistan, Fortinet**, said, "Fortinet is steadfast in its commitment to equipping organizations with the most sophisticated cybersecurity tools available. The evolving threat landscape necessitates robust endpoint protection, and FortiEDR is at the forefront of this defense. By joining forces with Redington's DigiGlass MSSP platform, we're significantly expanding our reach across the Middle East. This strategic partnership empowers a broader spectrum of businesses to access the unparalleled capabilities of FortiEDR, enabling them to



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effectively safeguard their critical assets and maintain resilience against increasingly complex cyber threats."

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### **About DigiGlass by Redington**

DigiGlass by Redington, a leading Managed Security Services Distributor (MSSD), empowers organizations to navigate the ever-changing cybersecurity landscape of the digital economy. DigiGlass delivers best-in-class, customized security solutions across industries, enabling customers to respond effectively to threats, rethink security approaches, and build a unified strategy for comprehensive protection. Through strategic channel ecosystems and industry partnerships, DigiGlass provides top-notch cybersecurity solutions tailored to critical infrastructure needs, simplifies security management with efficient processes, and safeguards digital architectures with a team of highly skilled professionals.

For more information, visit [www.digiglass.com](http://www.digiglass.com)

### **About Redington Limited**

Redington Limited, an integrated technology solutions provider, enables businesses in their digital transformation journeys by addressing technology friction – the gap between innovation and adoption. With presence across 38 markets through 60 subsidiary offices, over 290+ brand associations, and 40,000 channel partners, Redington enables seamless and end-to-end distribution for all categories of IT/ITeS, Telecom, Lifestyle, and Solar products in India, Singapore, South Asia, Middle-East, Africa and Turkey. Through its concentrated focus on technology, innovations, and partnerships, Redington is one of the most trusted distributors of products, services, and solutions across the world.

For more information, visit [www.redingtongroup.com](http://www.redingtongroup.com)