

Redington Ties Up with GitHub to Scale**Developer-First, AI-Powered Solutions Across EMEA**

Dubai, United Arab Emirates – 3rd November 2025 – Redington, a leading technology aggregator and innovation catalyst across emerging markets, today announced its collaboration with GitHub, the most widely adopted Copilot-powered developer platform to build, scale, and deliver secure software. As a newly recognized GitHub Channel Partner in the Growth tier, Redington will help scale GitHub adoption across its ecosystem of resellers and systems integrators (SIs), with a strong focus on the EMEA region.

This collaboration brings GitHub’s developer-first, AI-powered platform, comprising GitHub Enterprise, GitHub Advanced Security, and GitHub Copilot, into Redington’s portfolio. These solutions complement Microsoft Azure and DevOps offerings, enabling partners and customers to meet the growing demand for secure, modern software delivery powered by AI.

The partnership is non-exclusive and spans Redington’s operational geographies, with priority given to EMEA markets where Redington has a strong channel presence. Acting as an aggregator and distributor, Redington will drive GitHub adoption through its extensive network of resellers and SIs. GitHub solutions will be bundled with Microsoft Azure and delivered through joint enablement programs, co-selling motions, and aligned marketing campaigns. As a Growth-tier partner, Redington will also be able to leverage GitHub’s white-label offerings and playbooks to execute co-branded go-to-market campaigns that maximize reach and impact.

Through this tie-up, Redington’s partners, including resellers and systems integrators, gain access to GitHub’s enablement resources, workshops, and certifications via GitHub Learn and Microsoft Learn. They will also benefit from deal registration protection, joint marketing playbooks, and the ability to develop new service opportunities across DevOps, AI, and security. For end customers, the partnership delivers tangible benefits such as secure, AI-powered developer workflows, faster innovation cycles, and modern DevOps practices. Organizations can build and scale with confidence, leveraging a platform trusted by over 150 million developers worldwide and 90 percent of the Fortune 100.

Commenting on the announcement, **Sayantan Dev, Global Head, Software Solutions Group, Redington Group**, said, “At Redington, our mission has always been to empower partners and customers with technologies that accelerate digital transformation. By tying up with GitHub, we are adding a developer-first, AI-powered platform to our portfolio – one that complements Microsoft Azure and DevOps, and directly addresses the growing demand for secure, modern software delivery. This partnership strengthens our ability to unlock new opportunities for resellers, systems integrators, and enterprises across EMEA, enabling them to innovate faster, build securely, and stay ahead in a rapidly evolving digital economy.”

With Redington’s scale and reach, we are enabling thousands of resellers and system integrators across EMEA to bring GitHub’s developer-first, AI-powered platform to more organizations than ever before. Together, we are helping customers embrace secure AI-powered developer workflows with GitHub’s entire platform, ensuring organizations can innovate faster and with greater confidence. This partnership strengthens our alignment with Microsoft Azure and the AI Cloud Partner Program, creating new growth opportunities for partners while delivering real business outcomes for customers across EMEA,” said Connor Douglass, Global Director Corporate Solution Sales, GitHub.



PRESS RELEASE

GitHub has firmly established itself as the most widely adopted Copilot-powered developer platform to build, scale, and deliver secure software and is home to more than 150 million developers. Its offerings, including GitHub Enterprise, GitHub Advanced Security, and GitHub Copilot, are deeply integrated with the Microsoft AI Cloud Partner Program, making it the preferred choice for enterprises looking to innovate securely and deliver software faster.

Redington, meanwhile, continues to strengthen its role as a technology aggregator and innovation powerhouse with a strong presence across EMEA and beyond. Through its ecosystem of vendors, resellers, and service providers, Redington enables businesses to unlock growth, efficiency, trust, and impact across cloud, AI, cybersecurity, and next-generation infrastructure.

About Redington

Redington Limited (NSE: REDINGTON; BSE: 532805), a leading technology solutions provider, empowers businesses in their digital transformation journeys. Guided by its brand narrative "Unlock Next", Redington goes beyond distribution to remove barriers, accelerate digital adoption, and unlock access, growth, trust, efficiency, and impact—helping businesses, communities, and societies embrace what's next in technology.

Redington Media Contact:

Janees Reghelini
Senior Communications and Media Manager
Redington MEA
Email: janees.reghelini@redingtongroup.com
Mobile: +971 56 689 6953