

## Redington and GitLab Partner to Drive DevSecOps in MEA via AWS Marketplace

**Dubai, United Arab Emirates, 23<sup>rd</sup> June, 2025** – Redington, a leading technology aggregator and innovation powerhouse across emerging markets, today announced it signed a Master Partner Agreement with GitLab, the most comprehensive, intelligent DevSecOps platform.

As part of the agreement, GitLab authorizes Redington to leverage AWS Marketplace's Channel Partner Private Offer (CPPO) program for customers in the Middle East and Africa, enabling Redington to receive wholesale pricing for GitLab while maintaining direct financial and contractual relationships with customers.

Redington can now sell GitLab licenses while providing customers with localized support and specialized expertise. This collaboration enables customers to purchase GitLab's DevSecOps platform through the AWS Marketplace Management Portal, providing a seamless purchasing experience.

“This partnership strengthens our commitment to delivering cloud-native, AI-powered solutions that drive speed, security, and innovation,” said **Nehal Sharma, Vice President, Cloud Solutions Group, Redington**. “By offering GitLab’s comprehensive DevSecOps platform with AWS infrastructure and our channel ecosystem, we are enabling businesses to modernize DevOps with intelligence and simplicity.”

The collaboration further strengthens Redington’s cloud and AI portfolio by delivering a tightly integrated DevSecOps solution that leverages GitLab’s certified integrations optimized for AWS environments as an AWS Advanced Technology Partner with a DevOps ISV Competency. This aligns with Redington’s broader strategy to lead in cloud, data, and AI innovation, while complementing its existing relationships in the AWS ecosystem.

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### **About Redington**

*Redington is a thriving technology solutions provider with over US\$11 billion in revenues, with a network of 450+ international brands across 40 markets in the IT space. Redington was ranked 7<sup>th</sup> globally by renowned research firm Canalys based on 2023 revenues. It is projected to be one of the fastest-growing distributors in the world.*

 **Redington** **PRESS RELEASE**

*Redington not only bridges the gap between innovation and adoption; it masterfully navigates and dissolves the complexities of technology friction—the multifaceted challenges that emerge as technology evolves and integrates into various markets. Addressing key market, technology, and knowledge frictions, Redington empowers businesses to thrive in complex and evolving landscapes. By transforming these frictions into opportunities, we drive profound technological impact and accessibility. Redington ensures seamless distribution across IT/ITeS, Telecom, Lifestyle, and Solar sectors in regions including India, South East Asia, the Middle East, Africa, and Turkey.*

**Redington Media Contact:**

Janees Reghelini

Senior Communications and Media Manager

Redington MEA

Email: [janees.reghelini@redingtongroup.com](mailto:janees.reghelini@redingtongroup.com)

Mobile: +971 56 689 6953