

Part 1

Consolidated results for the quarter and year ended March 31, 2013

Amount in ` Lakhs

Particulars	Consolidated				
	3 months Ended			Year Ended	
	March 31,2013 Unaudited (Refer Note 11)	December 31,2012 Unaudited	March 31,2012 Unaudited (Refer Note 11)	March 31,2013 Audited	March 31,2012 Audited
(1) Turnover/Revenue from operations					
Net Sales / Income from Operations	680,773	612,550	549,199	2,416,445	2,119,280
Other Operating Income	5	4	3	21	19
Total Income from operations	680,778	612,554	549,202	2,416,466	2,119,299
(2) Expenses					
(a) Purchases of traded goods	609,919	605,881	504,899	2,299,122	2,005,376
(b) Changes in inventories	30,082	(29,523)	7,622	(25,317)	(11,901)
(c) Employee benefits	9,169	8,678	7,536	34,816	28,037
(d) Depreciation and amortisation	952	964	817	3,787	3,103
(e) Other expenses	13,316	10,873	10,480	44,124	37,350
Total Expenses	663,438	596,873	531,354	2,356,532	2,061,965
(3) Profit from Operations before Other Income and finance cost	17,340	15,681	17,848	59,934	57,334
(4) Other Income	2,072	874	1,438	4,572	2,903
(5) Profit before Finance cost	19,412	16,555	19,286	64,506	60,237
(6) Finance cost	4,799	4,663	4,542	18,265	15,204
(7) Profit after Finance cost and before Tax	14,613	11,892	14,744	46,241	45,033
(8) Tax Expense	3,480	2,826	3,345	11,507	11,129
(9) Profit after Tax	11,133	9,066	11,399	34,734	33,904
(10) Share of profit / (loss) of Associate	-	-	3	(3)	(2)
(11) Minority interest	(650)	(875)	(1,193)	(2,420)	(4,628)
(12) Net Profit after Tax	10,483	8,191	10,209	32,311	29,274
(13) Paid up equity share capital (Face Value - `2/- per share)	7,983	7,981	7,971	7,983	7,971
(14) Reserves as per Balance Sheet				156,085	124,277
(15) Earnings per share - (EPS) (Face Value - `2/- per share) (not annualized for the quarters)					
(a) Basic	2.63	2.05	2.56	8.10	7.35
(b) Diluted	2.62	2.05	2.55	8.08	7.34

Standalone results for the quarter and year ended March 31, 2013

Amount in ` Lakhs

Particulars	Standalone				
	3 months Ended			Year Ended	
	March 31,2013 Unaudited (Refer Note 11)	December 31,2012 Unaudited	March 31,2012 Unaudited (Refer Note 11)	March 31,2013 Audited	March 31,2012 Audited
(1) Turnover/Revenue from operations					
Net Sales / Income from Operations	274,474	268,370	238,154	1,040,949	984,021
Other Operating Income	3	3	3	18	19
Total Income from operations	274,477	268,373	238,157	1,040,967	984,040
(2) Expenses					
(a) Purchases of traded goods	238,018	264,056	227,518	977,628	938,046
(b) Changes in inventories	20,032	(10,434)	(5,867)	4,513	(9,956)
(c) Employee benefits	2,412	2,594	2,483	10,209	9,753
(d) Depreciation and amortisation	244	242	262	1,000	1,055
(e) Other expenses	5,569	4,997	4,599	18,825	17,181
Total Expenses	266,275	261,455	228,995	1,012,175	956,079
(3) Profit from Operations before Other Income and finance cost	8,202	6,918	9,162	28,792	27,961
(4) Other Income	624	743	899	4,488	3,108
(5) Profit before Finance cost	8,826	7,661	10,061	33,280	31,069
(6) Finance cost	2,087	2,179	2,354	8,386	7,740
(7) Profit after Finance cost and before Tax	6,739	5,482	7,707	24,894	23,329
(8) Tax Expense	2,348	1,806	2,650	7,757	7,648
(9) Profit after Tax	4,391	3,676	5,057	17,137	15,681
(10) Share of profit / (loss) of Associate	-	-	-	-	-
(11) Minority interest	-	-	-	-	-
(12) Net Profit after Tax	4,391	3,676	5,057	17,137	15,681
(13) Paid up equity share capital (Face Value - ` 2/- per share)	7,983	7,981	7,971	7,983	7,971
(14) Reserves as per Balance Sheet				98,564	82,926
(15) Earnings per share - (EPS) (Face Value - ` 2/- per share) (not annualized for the quarters)					
(a) Basic	1.10	0.92	1.27	4.29	3.94
(b) Diluted	1.10	0.92	1.27	4.29	3.93

Part 2
Information for the Quarter and Year ended March 31, 2013

Particulars	3 months Ended			Year Ended	
	March 31,2013	December 31,2012	March 31,2012	March 31,2013	March 31,2012
A Particulars of Share holding					
(1) Public Shareholding					
- Number of shares	315,125,268	315,046,518	314,550,893	315,125,268	314,550,893
- Percentage of shareholding	79	79	79	79	79
(2) Promoters and Promoter Group Shareholding					
a) Pledged / Encumbered	NIL	NIL	NIL	NIL	NIL
b) Non Encumbered					
- Number of shares	84,027,302	84,027,302	84,027,302	84,027,302	84,027,302
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100	100	100	100	100
- Percentage of shares (as a % of the total share capital of the company)	21	21	21	21	21

Particulars	3 months Ended March 31,2013
B INVESTOR COMPLAINTS	
Pending at the beginning of the period	NIL
Received during the period	3
Disposed off during the period	3
Remaining unresolved at the end of the period	NIL

Consolidated Segment wise Revenue, Results and Capital employed

Amount in ` Lakhs

Particulars	3 months Ended			Year Ended	
	March 31,2013 Unaudited (Refer Note 11)	December 31,2012 Unaudited	March 31,2012 Unaudited (Refer Note 11)	March 31,2013 Audited	March 31,2012 Audited
Segment Revenue (<i>net sales / income</i>)					
India	294,463	281,522	239,048	1,093,969	995,369
Overseas	387,156	331,528	311,133	1,329,273	1,129,481
Total	681,619	613,050	550,181	2,423,242	2,124,850
Less: Inter Segment Revenue	841	496	979	6,776	5,551
Net sales / Income from operations	680,778	612,554	549,202	2,416,466	2,119,299
Segment Results (<i>Profit Before Interest and Tax</i>)					
India	10,389	9,431	11,856	37,346	36,797
Overseas	9,023	7,124	7,430	27,160	23,440
Total	19,412	16,555	19,286	64,506	60,237
Less: Finance cost	4,799	4,663	4,542	18,265	15,204
Profit before tax	14,613	11,892	14,744	46,241	45,033
	As at			As at	
	March 31,2013 Audited	December 31,2012 Unaudited	March 31,2012 Audited	March 31,2013 Audited	March 31,2012 Audited
Capital Employed (<i>Segment Assets minus Segment Liabilities</i>)					
India	79,758	81,973	68,775	79,758	68,775
Overseas	92,517	88,677	72,961	92,517	72,961
Total	172,275	170,650	141,736	172,275	141,736

For Redington (India) Limited

Sd/-

 R Srinivasan
 Managing Director