

Redington (India) Limited
Registered office: SPL Guindy House, 95 Mount Road, Guindy, Chennai - 600 032
Website: www.redingtonindia.com

Part 1

Consolidated results for the quarter and year ended 31/03/2012

Rs. In lakhs

Particulars	Consolidated				
	Unaudited			Audited	
	3 months Ended			12 months ended	
(Refer Notes below)	March 31, 2012	December 31, 2011	March 31, 2011	March 31, 2012	March 31, 2011
(1) Income from operations					
Net Sales / Income from Operations	551,513	550,035	520,672	2,119,280	1,670,362
Other Operating Income	3	7	2	19	15
Total Income from operations	551,516	550,042	520,674	2,119,299	1,670,377
(2) Expenses					
(a) Purchases of traded goods	507,213	502,257	499,762	2,005,376	1,622,965
(b) Changes in inventories	7,622	16,483	(9,279)	(11,901)	(46,354)
(c) Employee benefits	7,536	7,081	5,701	28,037	20,657
(d) Depreciation and amortisation	817	771	622	3,103	2,456
(e) Other expenses	10,317	9,628	8,879	37,350	27,832
Total Expenses	533,505	536,220	505,685	2,061,965	1,627,556
(3) Profit from Operations before Other Income and finance cost	18,011	13,822	14,989	57,334	42,821
(4) Other Income	1,275	905	822	2,903	1,888
(5) Profit before Finance cost	19,286	14,727	15,811	60,237	44,709
(6) Finance cost	4,542	3,778	3,467	15,204	9,609
(7) Profit after Finance cost and before Tax	14,744	10,949	12,344	45,033	35,100
(8) Tax Expense	3,345	2,562	3,196	11,129	8,623
(9) Profit after Tax for the period / year	11,399	8,387	9,148	33,904	26,477
(10) Share of profit / (loss) of Associate	3	(2)	-	(2)	-
(11) Minority interest	1,193	1,604	1,526	4,628	3,877
(12) Net Profit after Tax for the period / year	10,209	6,781	7,622	29,274	22,600
(13) Paid up equity share capital (Face Value - ₹ 2/- per share)	7,971	7,969	7,927	7,971	7,927
(14) Reserves as per Balance Sheet				124,277	117,605
(15) Earnings per share - (EPS) (Face Value - ₹ 2/- per share) (not annualized for the quarters)					
(a) Basic	2.56	1.70	1.92	7.35	5.72
(b) Diluted	2.55	1.70	1.91	7.34	5.68

Standalone results for the quarter and year ended 31/03/2012

Rs. In lakhs

Particulars (Refer Notes below)	Standalone				
	Unaudited			Audited	
	3 months Ended			12 months ended	
	March 31, 2012	December 31, 2011	March 31, 2011	March 31, 2012	March 31, 2011
(1) Income from operations					
Net Sales / Income from Operations	238,154	242,306	233,836	984,021	813,180
Other Operating Income	3	7	2	19	15
Total Income from operations	238,157	242,313	233,838	984,040	813,195
(2) Expenses					
(a) Purchases of traded goods	227,518	212,626	242,333	938,046	797,484
(b) Changes in inventories	(5,867)	16,837	(22,283)	(9,956)	(29,502)
(c) Employee benefits	2,483	2,339	1,873	9,753	8,310
(d) Depreciation and amortisation	262	267	214	1,055	1,347
(e) Other expenses	4,599	4,387	3,949	17,181	13,200
Total Expenses	228,995	236,456	226,086	956,079	790,839
(3) Profit from Operations before Other Income and finance cost	9,162	5,857	7,752	27,961	22,356
(4) Other Income	899	788	334	3,108	1,289
(5) Profit before Finance cost	10,061	6,645	8,086	31,069	23,645
(6) Finance cost	2,354	1,679	1,378	7,740	4,305
(7) Profit after Finance cost and before Tax	7,707	4,966	6,708	23,329	19,340
(8) Tax Expense	2,650	1,626	2,334	7,648	6,496
(9) Profit after Tax for the period / year	5,057	3,340	4,374	15,681	12,844
(10) Share of profit / (loss) of Associate	-	-	-	-	-
(11) Minority interest	-	-	-	-	-
(12) Net Profit after Tax for the period / year	5,057	3,340	4,374	15,681	12,844
(13) Paid up equity share capital (Face Value - ₹ 2/- per share)	7,971	7,969	7,927	7,971	7,927
(14) Reserves as per Balance Sheet				82,926	68,480
(15) Earnings per share - (EPS) (Face Value - ₹ 2/- per share) (not annualized for the quarters)					
(a) Basic	1.27	0.84	1.10	3.94	3.25
(b) Diluted	1.27	0.84	1.10	3.93	3.23

Part-2

Information for the Quarter and twelve months ended 31/03/2012

Particulars	3 months Ended			12 months ended	
	March 31, 2012	December 31, 2011	March 31, 2011	March 31, 2012	March 31, 2011
A Particulars of Share holding					
(1) Public Shareholding					
- Number of shares	314,550,893	314,415,718	281,822,080	314,550,893	281,822,080
- Percentage of shareholding	79	79	71	79	71
(2) Promoters and Promoter Group Shareholding					
a) Pledged / Encumbered	NIL	NIL	NIL	NIL	NIL
b) Non Encumbered					
- Number of shares	84,027,302	84,027,302	114,507,975	84,027,302	114,507,975
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100	100	100	100	100
- Percentage of shares (as a % of the total share capital of the company)	21	21	29	21	29

Particulars	3 months ended March 31,2012
B INVESTOR COMPLAINTS	
Pending at the beginning of the quarter	NIL
Received during the quarter	NIL
Disposed off during the quarter	NIL
Remaining unresolved at the end of the quarter	NIL

Consolidated Segment wise Revenue, Results and Capital employed

Rs. In lakhs

Particulars	Unaudited			Audited	
	3 Months Ended			12 months Ended	
	March 31, 2012	December 31,2011	March 31, 2011	March 31, 2012	March 31, 2011
Segment Revenue (net sale / income)					
India	241,363	245,161	235,732	995,369	817,780
Overseas	311,132	306,449	285,400	1,129,481	854,391
Total	552,495	551,610	521,132	2,124,850	1,672,171
Less: Inter Segment Revenue	979	1,568	458	5,551	1,794
Net sales / Income from operations	551,516	550,042	520,674	2,119,299	1,670,377
Segment Results (<i>Profit Before Interest and Tax</i>)					
India	11,856	8,215	9,583	36,797	27,622
Overseas	7,430	6,512	6,228	23,440	17,087
Total	19,286	14,727	15,811	60,237	44,709
Less: Interest	4,542	3,778	3,467	15,204	9,609
Profit before tax	14,744	10,949	12,344	45,033	35,100
Capital Employed(<i>Segment Assets minus Segment Liabilities</i>)					
India	68,775	70,511	57,399	68,775	57,399
Overseas	72,961	123,848	95,687	72,961	95,687
Total	141,736	194,359	153,086	141,736	153,086

For Redington (India) Limited

 Place: Chennai
 Date: May 25, 2012

 R Srinivasan
 Managing Director